



MICHIGAN TOP PRODUCERS
REAL ESTATE GROUP

ELEVATE
REAL ESTATE TEAM

The Roadmap to a Successful Home Purchase

Presented by
Vik Jaglan



About the Realtor

Hi! My name is
Vik Jaglan
I am a Realtor at
Michigan Top
Producers -
Elevate Team

My clients remember me
for my extensive market
knowledge, local resources
and commitment to finding
them the perfect home.

ELEVATE
REAL ESTATE TEAM

Elevate Team helps hundreds of
people purchase homes locally
in Michigan each year.

Our mission is to deliver unparalleled real estate services with
unwavering integrity, hard work, and a focus on our clients' best
interests.

Elevate Client Testimonials

See what are highly satisfied clients have to say

Nicole V.

Vik is incredibly knowledgeable and patient. He is absolutely wonderful to work with. It's like having a friend on the "inside" that is working for you. You can really tell he cares about his clients.

Dawson O.

Hands down the best experience I could have asked for when buying a home. Vik worked around my schedule and had all the information I needed and wanted.

Sarah S.

First and foremost, Vik's expertise in the real estate market is unmatched. His deep understanding of the local area, property values, and market trends is exactly what you want in your Realtor.



Here are some of the homes I helped my clients close. I'll help you find the right house, as well.

*Going above and
Beyond to find*
H O M E



The 8 essential steps to buying your home

Find the right Real Estate Agent

A Buyer's Agent is committed to representing you.

1. Exclusive Representation: A buyer's agent is committed solely to representing the buyer's interests throughout the entire homebuying process, ensuring their needs and priorities are prioritized.
2. Expert Guidance: With extensive knowledge of the local market, a buyer's agent can provide valuable insights and guidance to help buyers make informed decisions.
3. Negotiation Skills: Buyer's agents are skilled negotiators who advocate for their clients to secure the best possible price and terms for their purchase.
4. Access to Listings: Buyer's agents have access to a wide range of listings, including off-market properties and pocket listings, giving buyers more options to choose from.
5. Professional Network: Buyer's agents have established relationships with other real estate professionals, including lenders, inspectors, and contractors, which can streamline the homebuying process and ensure a smooth transaction.
6. Market Analysis: Buyer's agents conduct thorough market analysis to help buyers understand property values, market trends, and potential investment opportunities.
7. Coordination of Services: Buyer's agents coordinate all aspects of the homebuying process, from scheduling showings and inspections to managing paperwork and deadlines, saving buyers time and hassle.
8. Protection of Interests: Buyer's agents are committed to protecting their clients' interests and ensuring they are fully informed and empowered throughout the transaction.
9. Continued Support: Even after the closing, buyer's agents continue to provide support and assistance to their clients, ensuring a positive and successful homeownership experience.
10. Cost Savings: Overall, partnering with a skilled real estate agent can provide valuable cost-saving benefits and ensure a smoother, more efficient homebuying process.

Check your credit score



Your credit score determines which lenders will work with you and how big of a loan or mortgage you can get.

As your real estate agent, I can help you understand your credit report and connect you with trusted financial resources to improve your credit score if necessary



Get pre-approved for a loan

Knowing exactly how much you'd be able to borrow sets your budget and shows sellers your seriousness as a buyer.



Shop around first and compare different lenders to ensure you get the best loan.

With my extensive experience in closing deals with local lenders, I offer direct access to trusted contacts who can assist you in comparing rates, fees, and mortgage products tailored to your specific needs. Let me connect you with professionals who understand the local market and can guide you through the mortgage process with confidence. Your dream home awaits – let's find the perfect financing solution together!

Why Pre-approval matters in this market?

Pre-approval is crucial because it gives you a clear picture of your buying power and shows sellers you're serious about making an offer. It also helps streamline the homebuying process, making it faster and more efficient. Don't wait – get preapproved today and start your home search with confidence!

Figure out how much you can actually spend

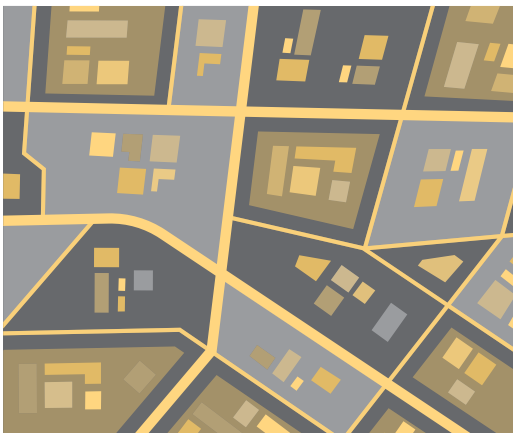
Don't max out your bank loan. Allot a budget for utilities, food and other monthly expenses, too.

Budgeting before taking out a loan is essential to ensure you borrow within your means and can comfortably afford your payments. By setting a budget, you can determine the loan amount that aligns with your financial goals and avoid potential financial strain in the future. Stay financially savvy – budget before you borrow!



Go house hunting

After finding the right agent to represent you, discuss your needs, preferences and other house criteria.



Using my local market expertise, I'll help you discover your ideal home.

When searching for a home, consider location, budget, size, condition, features, resale value, neighborhood, HOA, commute, and transportation. These factors will help you find the perfect fit for your needs and lifestyle. I can help you find a home that meets your needs both now and in the future while also preserving its long-term value.

Make your offer

Once you find a fitting house, make an offer that is neither too low or too high.



Compare recently sold homes nearby to determine a fair price offer.

I offer my clients market comparison reports that provide valuable insight into the current real estate market trends, including recent sales, active listings, and property values in your area. By analyzing this data, you can make informed decisions about buying or selling a home.

Talk with your agent about including possible contingency stipulations in your offer, as well.

I can help you craft the perfect offer for your home purchase by leveraging contingencies that showcase your strengths and protect your interests.

Set a date for inspection

If you have an inspection contingency, you might get the repair costs deducted from the asking price.

As your real estate agent, I'll assist you in drafting a detailed repair request or negotiating for a reduction in price to cover necessary repairs. With my expertise in navigating post-inspection negotiations, I'll ensure your interests are represented and work towards reaching a satisfactory resolution with the seller.



Having a professional inspect your potential home can reveal serious issues a seller may be hiding from you.



Close the sale and move in

Remember to do a final walk-through before signing the final paperwork.

The final walkthrough is a crucial step before closing on a home, allowing buyers to ensure that the property is in the agreed-upon condition and any negotiated repairs have been completed satisfactorily. It's the last chance to identify any issues before finalizing the purchase, providing peace of mind for buyers.



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Let me know if you have any questions

Call anytime and get a free consultation

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